

## Message Text

UNCLASSIFIED

PAGE 01 DOUALA 00371 170942Z  
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----118187 172122Z /66

R 161549Z JUN 78  
FM AMCONSUL DOUALA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 1727  
AMEMBASSY YAOUNDE

UNCLAS DOUALA 0371

E.O. 11652: N/A  
TAGS: BEXP, CM  
SUBJECT: ADS REQUEST FOR TOPAZ ELECTRONICS

REF: ADS: CD: 144 RECD 5/15/78

THE FOLLOWING FIRMS HAVE BEEN CONTACTED INDIVIDUALLY AND  
HAVE EXPRESSED AN INTEREST IN REPRESENTING TOPAZ ELECTRONICS  
AS COMMISSION SALES AGENTS FOR POWER CONVERSION PRODUCTS AND  
TRANSFORMERS.

1. ELECTRO-HALL (CFAO-CAMEROUN)  
B.P. 1017  
DOUALA, CAMEROON  
CONTACT: MR. JEAN PIERRE ARANZANA (DIRECTOR)  
PHONE: 425248  
COMMENT: THIS IS AN OLD , ESTABLISHED COMPANY WITH AGGRESIVE  
SALES FORCE CALLING REGULARLY ON POTENTIAL END USERS. FIRM IS  
HIGHLY CAPABLE AND CAN UNDERTAKE SERVICING. CORRESPONDENCE  
STRICTLY IN FRENCH TO AVOID UNNECESSARILY DELAYS IN  
COMMUNICATION.

2. KING R. AND W. LTD.  
B.P. 4022  
DOUALA, CAMEROON  
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PAGE 02 DOUALA 00371 170942Z

CONTACT: MR. CLAUDE MENARE (DIRECTOR)  
PHONE: 422240  
TELEX: 5230KN  
COMMENT: A LARGE ENTERPRISE REPRESENTING A LONG LIST OF BRITISH  
AND EUROPEAN COMPANIES THROUGH ITS VARIOUS PRODUCTS DIVISIONS.  
HAS A CAPABLE SALES FORCE AND SERVICE AFTER SALES FACILITIES.  
CORRESPONDENCE STRICTLY IN FRENCH TO AVOID DELAYS.

3. CAM ELEC

B.P. 489

DOUALA, CAMEROON

CONTACT: MR WAFFO JOSEPH (OWNER AND DIRECTOR)

PHONE: 421950

TELEX: 5676KN

COMMENT: YOUNG HARD DRIVING CAMERONIAN WITH A CAPABLE SALES  
FORCE AND COMPETENT MANAGEMENT. RESPECTED IN BUSINESS  
COMMUNITY. CORRESPONDENCE STRICTLY IN FRENCH.

CORRECTION PARA 1.

TELEX 5209KN

APPROVED: D. TRECHTER  
TRECHTER

PREP. MARY UDOH.

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978DOUALA00371  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780254-0519  
**Format:** TEL  
**From:** DOUALA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780651/aaaabshx.tel  
**Line Count:** 79  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** ce27e287-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2326269  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST FOR TOPAZ ELECTRONICS  
**TAGS:** BEXP, CM  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/ce27e287-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014